

NIT No:-40/2020-21

- * **Name of Work:-** Supply, installation, testing & commissioning (SITC) and demonstration of lab equipment's for procurement of centralized lab of civil construction material test as well as staff trainings for its operation in the premises of Patna. Building circle, Patna.
List of equipment's with specification attached with bid documents (annex-03)

- * **Date of Prebid-** 10.10.2020

- * Video conferencing के माध्यम से एवं Manufacturers के प्रतिनिधि के भौतिक उपस्थिति विवरणी :-

01. Universal Motion INC. (UMI)
02. Hydraulic & Engineering Instruments (HEICO)
03. Aimil Ltd.
04. Lawrence & Mayo (INDIA) Pvt. Ltd.
05. EIE INSTRUMENTS PVT. LTD

- * बिहार राज्य भवन निर्माण निगम लि०, के तकनीकी पदाधिकारियों की उपस्थिति विवरणी:-

क्र० सं०	नाम	पदनाम
1.	श्री सुधांशु शेखर राय	मुख्य महाप्रबंधक
2.	श्री मदन मोहन चौधरी	महाप्रबंधक(दक्षिण)
3.	श्री विनोद कुमार झा	महाप्रबंधक(परामर्शी)
4.	श्री जितेन्द्र कुमार सिंह	महाप्रबंधक(वित्त)
5.	मो० शमशाद	महाप्रबंधक(गु०नि०)
6.	श्री आशुतोष	उप महाप्रबंधक(पटना)
7.	श्री राहुल कुमार राय	सहायक महाप्रबंधक(गु०नि०)
8.	श्री पंकज कुमार सिन्हा	आईटी० मैनेजर

दिनांक-10.10.2020 को NIT No:- 40/2020-21 के संबंध में प्री० बीड की बैठक आयोजित की गई। बैठक में Manufacturers के द्वारा दी गई सुझाव एव विभिन्न तिथियों में Email के द्वारा प्राप्त Tender document में कुछ बदलाव करने की अनुरोध की गई जिसकी विवरणी निम्नवत् है :-

- * **Common Point Raised by all/Manufacturer**

	प्री-बीड मीटिंग में की गई पूछा/सलाह	लिया गया निर्णय
1	Point no. 20 (B) (Page 3 - Eligibility Criteria) : Please remove this clause about Solvency of 20% amount by any scheduled. As we are already providing 10% Overdraft facility letter from bank.	As per NIT
2	General Conditions of Contract: Point No 21 - It is not possible to operate with two GST numbers.	As per NIT
3	Point no. 24.V (Page 4 - Payment Terms) : Clause no 24 sl no (v) Bank Guarantee of 50% of order value , normally BG amount is maximum 5% in all Tenders. Production of BG for such amount is difficult for any concern.	Accepted

- (A) **Universal Motion INC.(UMI)** (दिनांक-14.10.2020 को Email द्वारा प्रतिवेदन समर्पित किया गया है)

	प्री-बीड मीटिंग में की गई पूछा/सलाह	लिया गया निर्णय
1	EMD : As mentioned in tender 2% EMD of total value, now a days every government tender either it is State or Central everywhere when you provide Udyog Aadhar Registration, there are no EMD required. In some case there is no Tender fee also. This was decided by many government authorities due to unnecessarily 2% EMD block of each bidder uncertain time. Please remove this clause about EMD.	As per NIT

2	PointNo .9.(Page2): Manufacturer...traceability....NCCBM/NPL, please also mention any NABL Authorized Lab. Because generally we get it done calibrate our calibration equipment by NABL Authorized Laboratory nearby, for NPL calibration of equipments lengthy procedure and it takes time for 2- 3 months just for calibration.	As per NIT
3	Point No. 12 (Page 3 – General Condition of Contract) : About training for 30 person on operation, maintenance and trouble. Generally we provide 5 person fully training, because its difficult train 30 person and as per experience nobody available at a time. Please make for 5 person on document, we can provide as much as possible for other team	As per NIT
4	Point No. 13 (Page 3 – General Condition of Contract) : The undersigned reserves the right cancel/reject the tender anytime, Please change this, once the contract signed Tender/Buyer could not cancel tender. Because if the tender cancelled after signing contract then there will be a big loss for manufacturer who procure raw material based on this tender. If you want to cancel/reject you need to do it before sign the contract /work order.	As per NIT
Eligibility Criteria		
5	Point No. 17 & 18 (Page 3 – Eligibility Criteria) : Please correct the same as above mentioned and page no. 2, point no. 8 & 9. About ... Calibration / Traceability throughNPL/NCCBM/ Or any NABL Authorized lab.	As per NIT
6	Point 19 (Page 3 – Eligibility Criteria) : Please make Average Annual Turnover 1.5cr for last 3 years till 2018-19.	As per NIT
7	Point no. 20 (B) (Page 3 – Eligibility Criteria) : Please remove this clause about Solvency of 20% amount by any scheduled. As we are already providing 10% Overdraft facility letter from bank.	As per NIT
8	Point no. 21 (Page 3 – Eligibility Criteria) : Please remove clause of compulsory GST Registration in Bihar state. Because our company already have GST registration with Maharastra state.	As per NIT
9	Point no. 23 (Page 4 – Eligibility Criteria) : a) Single work order 3 cr.....Please consider this clause upto 1 cr. and any work order for India / Overseas, because we have done big projects in overseas. b) please remove 1.5 crore from government supply in India, as we have supplied in Foreign Countries and supplied.	As per NIT
Payment Terms		
10	Point no. 24.V (Page 4 – Payment Terms) : 50% will be paid after receipt of good.... Against Bank Guarantee. Please remove this clause 50% payment should be done without any bank guarantee. As manufacturer is already invest without any advance payment and you will keep another 50% balance payment to be paid after completion of work.	Accepted
11	Point No. 24.VI (Page 4 – Payment Terms) : 40% payment will be paid after installation/commission...training etc. Please add some training limit days... such as Training should be complete within 30 days from the date of delivery and after receipt of 50% payment.	As per NIT
12	Point No. 24.VII (Page 4 – Payment Terms) : Rest 10% balance after 3 years. Please keep this for 1 year only, because if manufacturer keep 10% for 3 years, so its difficult for them due to now a days less margin due to competition.	As per NIT
Special Conditions of Contract		
13	Point No. 3 (Page 5 - Special Conditions of Contract) : Security 10% of the tender amount which is for 3 years of warranty. Please make it 1 year. As we will provide warranty for 3 years. But holding 10% amount 3 years will be difficult to the manufacturer.	As per NIT
Schedule of work		
14	Point no. 1 & 2 (Page 25 – Schedule of work) : Delivery 1.5 month, Due to COVID Pandemic year at present product is going slow and therefore procuring raw material is taking time now a days and in this tender 2-3 items are special process on production takes time. Therefore, Please make delivery of equipments condition for 3-4 months and you can keep Point 2. Installation within 1 month instead of 3 month.	As per NIT

(B) Hydraulic & Engineering Instruments (HEICO) (दिनांक-14.10.2020 को Email द्वारा प्रतिवेदन समर्पित किया गया है)

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प्री-बीड मीटिंग में की गई पूछा/सलाह		लिया गया निर्णय
General Condition of Contract		
1	(General Condition of Contract No:5) There are few items in this list which has to be customized Having all items of same specs on the website is difficult but similar or same items will be there.	As per NIT
2	(General Condition of Contract No:8) Manufacturing facility having a minimum experience of 20 years of manufacturing same type of instruments. Should have in-house NABL Calibration facility but it is not important that a manufacturing company should be running in-house NABL lab facility	As per NIT
3	(General Condition of Contract No:21) It is not possible to operate with two GST numbers.	As per NIT
4	(General Condition of Contract No:23) Four orders of 75 Lakhs each.	As per NIT
5	(General Condition of Contract No:24) 50% will be paid immediately after the receipt of good at site but without BG 40% against demo/installation training 10% after submission of BG for 10% till the warranty period expires.	Only GCC 24(V) 50% Bank Guarantee exempted
6	General Condition of Contract No:25 We recommended for exact value of EMD.	As per NIT
Technical part		
7	(Description Equipment No.1) The least count mentioned in the tender is 0.01KN which is not possible to achieve in the machine. However, this LC can be achieved at a higher price. We recommend a least count of 0.1 KN	Accepted
8	(Description Equipment No.4) ISI mark is not possible	As per NIT
9	(Description Equipment No.8) We will be supplying pan mixture of either 40 Liters or 60 Liters, please confirm	60 Litre
10	(Description Equipment No.11) ISI Mark not possible	As per NIT
11	(Description Equipment No.12) It is not possible to manufacture such big tank size, either the standard size for 12/24 moulds should be taken or make a convectional type cement tank	standard size for 12/24 both moulds one piece should be quoted.
12	(Description Equipment No.13) Three phase instead of single phase & ISI mark is not possible	Remaining As per NIT 3PHASE Allowed
14	(Description Equipment No.16) Not possible with ISI mark	As per NIT
15	(Description Equipment No.37) Not complete, nothing mentioned about triaxial cell, panel (how many lines), deair chamber, electronic etc. Complete technical specification for triaxial setup enclosed as per Appendix-A	As per NIT

(C) Aimil Ltd. (दिनांक-12.10.2020 को Email द्वारा प्रतिवेदन समर्पित किया गया है।

प्री-बीड मीटिंग में की गई पूछा/सलाह		लिया गया निर्णय
1	We are MSME firm & hold NSIC so we request to give us EMD Exemption. As the EMD is a very big amount and in this Pandemic situation all industries are going through a financial slow down.	As per NIT
2	To omit the clause no 22 of AMC certificate, we can produce AMC Purchase orders.	As per NIT
3	Clause no 24 sl no (v) Bank Guarantee of 50% of order value, normally BG amount is maximum 5% in all Tenders. Production of BG for such amount is difficult for any concern.	Accepted

(D) Lawrence & Mayo (INDIA) Pvt. Ltd. (दिनांक-13.10.2020 को Email द्वारा प्रतिवेदन समर्पित किया गया है।

प्री-बीड मीटिंग में की गई पूछा/सलाह		लिया गया निर्णय
Details for Works:		
1	Point No 5 : Manufacturer should have quoted items in their website: We have a website www.lynxinst.com there is some catalog of technical literature is uploaded in website but all the items are not updated in the website we will provide the technical catalog for all the quotation items in the Technical Bid	As per NIT
Eligibility Criteria:		
2	Point No: 16, 17,18 : - You are mentioned Manufacturing should have - but we	Accepted

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	are not manufacturing of all the item (Like Rebound Hammer, Rebar locator & Ultrasonic Pulse velocity meter) We are Authorized dealer of NDT james So requiring to update with manufacturer as well as authorised dealer.	
General Condition of Contract		
3	Point No 21. Manufacturing Should have GST Registration in Bihar State. We are all India base company we don't have GST Registration in Bihar state we can give the GST for Kolkata & Delhi .	As per NIT
4	Point No 23. Manufacture should have a single work order for 3 Crores; Please update the single work order for 50-60 Lakhs and overall 3 crore for 3 years	As per NIT
5	Point No 25. EMD 2% of the Tender Value: - We have MSME and we need exemption of paying the EMD of 2 % as per the government Norms. As well as in this covid situation we cannot block our amount.	As per NIT
Award criteria		
6	Point No 3 . Security Amount of 10% is very high in the Covid-19 situation so requesting to please update with 2-5% as a security deposit.	As per NIT
Annexure 3 - Specifications.		
7	SL No 04- Slump test Apparatus: Please update the specification we cannot give the ISI certification.	As per NIT
8	SL No 08- : Concrete mixer drum: Please update the specification we cannot give the ISI certification.	As per NIT
9	SL No 11- Moulds: 12. Curing Tank - size to be changed and mention the size 12 moulds for 150mm cube size and 24 moulds for 70.6 mm cube size.	AS PER STD. OF ISI SPECIFICATI ON
10	SL No: 13 . Vibrating table: Please update the specification we cannot give the ISI certification.	As per NIT
11	SI No: 16. Vacant Apparatus: Please update the specification we cannot give the ISI certification.	As per NIT
12	SI No: 34. Casagrande Apparatus: Please update the specification we cannot give the ISI certification.	As per NIT

(E) EIE INSTRUMENTS PVT. LTD. (दिनांक-20.10.2020 को Email द्वारा प्रतिवेदन समर्पित किया गया है)

	प्री-बीड मिटींग में की गई पूछा/सलाह	लिया गया निर्णय
1	Estimate cost is not given and for EMD we have to pay 2% of TENDER AMOUNT , so please do not mention estimate cost. (if we will pay EMD 2% on base of our quoted amount then comparison will disclose before financial opening).	As per NIT
2	Manufacturer should produce A) single work order above 3 crore B) 2 work order above 1.5 crore . (order required on what bases, if estimate given then one can relate that one order of 80% or two order of 50% value for three order of 40% value like wise).	As per NIT
PAYMENT TERMS		
3	PAGE-4 POINT 24 - 50 percent will be paid after receipt of equipment's by BSBCCCL on production of bank guarantee of equivalent amount. Next 40 percent will be paid after installation /commissioning/running machine /training of BSBCCCL staff satisfactory in laboratory. Rest 10% will be paid after completion of warranty / guarantee period (3 years). IF IT WILL LIKE BELOW THEN IT WILL BECOME MORE FEASIBLE . 1) 50% against delivery of equipment. 2) 40% against installation / commissioning/ running machine/training . 3) 10% against SECURITY AMOUNT (which is 10%)	Accepted Points 24(V) only
TECHNICAL TERMS FOR ITEM NO ONE (UNIVERSAL TESTING MACHINE) PAGE NO -10		

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4	Least count required in UTM is least count (KN):0.01 to 0.05) this is much small least count compare to 2000KN generally it is not required (in rare cases it required for research). IF IT WILL BECOME 0.1KN TO 0.5KN THEN IT WILL BECOME MORE FEASIBLE COST WISE ALSO .	Accepted
5	ITEM NO 12 CURING TANK (page no-17) As per discussion , if it will be 3(24 NOS cube mould of 70.6mm) & 2(12 cube mould of 150mm) then also fair enough. (Because if we want to use it for 3 cube mould then also have to run curing tank of 150 cube mould and there will be loss of energy)	Accepted
6	ISI CERTIFICATION mite not possible for many items except item no 9,10 and 16, so please do recheck and correct it if possible.	As per NIT
7	Particular bidder might not be manufacturer of all 47items. (bidder can be manufacturer or authorize dealer for given items).	Allowed Authorized dealer for Rebound hammer, Rebar locator & Ultrasonic Pulse velocity meter only.
8	PAGE 3 POINT NO -21 : Bidder should get GST registration in Bihar . One should have GST registration that is fine, but compulsory in Bihar mite not create any difference.	As per NIT

Bank of Bihar
20/10/2020

आई० टी मैनेजर,
बिहार राज्य भवन निर्माण निगम लि०,
पटना।

Rakesh Kumar
20/10/2020

सहायक महाप्रबंधक (गु०नि०),
बिहार राज्य भवन निर्माण निगम लि०,
पटना।

John
20/10/2020

उप महाप्रबंधक,(पटना),
बिहार राज्य भवन निर्माण निगम लि०,

Shankar
20/10/2020

महाप्रबंधक,(गु०नि०),
बिहार राज्य भवन निर्माण निगम लि०,
पटना।

Smriti
20/10/2020

महाप्रबंधक (वित्त),
बिहार राज्य भवन निर्माण निगम लि०,
पटना।

Prakash
20/10/2020

महाप्रबंधक (परामर्शी),
बिहार राज्य भवन निर्माण निगम लि०,
पटना।

M. P. Singh
20/10/2020

महाप्रबंधक,(दक्षिण),
बिहार राज्य भवन निर्माण निगम लि०,
पटना।

Pr
20/10/2020

मुख्य महाप्रबंधक
बिहार राज्य भवन निर्माण निगम लि०,
पटना।